# FAX

R. J. Reynolds Tobacco Co.
400 Raritan Center Parkway
Edison, N.J. 08837

**Date** 10/24/96

Number of pages including cover sheet 3

**To: King Vending**

**Joe Cifune**

Phone

Fax Phone **201-939-4102**

CC: **Henry Valderrama**
**Mike McHugh**

**From:**

**Lanny Wolfe**

Phone **908-225-4774**

Fax Phone **908-417-9076**

Voice Mail **800-757-8255**
**Ext.48795**

☐ Urgent ☒ For your review ☐ Reply ASAP ☐ Please comment

Enclosed is the information you will need to work the November VAP Promotion. Please pack each display with 1 carton each of the 4 styles of DORAL B2G1F product and 1/2 carton of each of the 4 styles of live product. Add to normal order for each account on attached VAP list beginning November 4th. You will be credited with approximately **$717.00** if displays are packed and automatically sent out to accounts on the attached list by November 30th.

If you have any questions please let me know.

Thanks.

*Lanny*

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Source: https://www.industrydocuments.ucsf.edu/docs/sgfy0000

R. J. Reynolds Tobacco Company
NOVEMBER '96 VAP PROMOTION

Account: *KING VENDING Acct. #334410*

| Brand Promotion | | DORAL B2G1Free | |
|---|---|---|---|

| | | |
|---|---|---|
| Display Packing | | 1.5 ctn Doral FFK<br>1.5 ctn Doral FF100<br>1.5 ctn Doral LTK<br>1.5 ctn Doral LT100 |
| Allocation (cs) | | 1 Doral FFK(6M) B2G1F<br>1 Doral FF100(6M) "<br>1 Doral LTK(6M) "<br>1 Doral LT100(6M) "<br>0 Doral FFK(12M) Live<br>0 Doral FF100(12M) "<br>0 Doral LT100(12M) "<br>0 Doral LT100(12M) " |
| Displays | | 30 |
| Date Product Recvd | | 11/4/96 |
| Display Assembly | (timing) | Immediately |
| Displays Shipped to Retail -procedures required to receive .08 per ctn Category II payment: | Send displays automatically to accounts on attached list beginning 11/4/96 | Please cross out any account that refuses promotion and return list to RJR |

You will be credited with the following estimated November monthly Category II payment if all displays are sent to accounts on attached list by November 30, 1996 **$717.00***

Packing and shipping payment if packing is completed within 2 weeks: 28.00 per 12M case of Live product

*Must make July-Dec. RJR share of market or Savings share of category goal to collect this $

Note:
① Send the number of displays indicated on attached VAP list.
② Voice mail 800-757-8255 mail box #48795 to request payment before sending out displays.

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WHOLESALER : 334410 KING VENDING CO., INC. <DIRECT>
TEMPLATE : DORAL B2G1F
TEMPLATE SEQ : 0004
SALES LEVEL : 12XXXX

| TERR | RETAIL | ACCT | NAME | ADDRESS | CITY | ST | ZIP | QTY | TAX | CHAIN-ID | SUPPLIER |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 122103 | 122628 | 213761 | AMOCO OIL (MOURAD) | 1320 PATERSON PLANK | SECAUCUS | NJ | 07094 | 1 | | | |
| 122102 | 122226 | 770710 | AWAIS EXXON | 24 RT. 17 NORTH | HASBROUCH HEIGHTS | NJ | 07604 | 1 | | | |
| 122609 | | 565165 | CAROLINE SUNOCO, INC | 570 ROUTE 46 EAST | WAYNE | NJ | 07470 | 1 | | | |
| 122107 | | 400970 | CENTRE DELI | 553 CENTRE ST | NUTLEY | NJ | 07110 | 1 | | | |
| 122102 | 122226 | 200443 | EXXON SHOP #039893 | 150 RT. 46 EAST | RIDGEFIELD PARK | NJ | 07660 | 1 | | 5474-0000 | |
| 122103 | | 273202 | FOREST DAIRY | 10 SPRING DELL | RUTHERFORD | NJ | 07070 | 1 | | | |
| 122104 | 122629 | 400969 | FRED'S PARTY SHOP | 174 BLOOMFIELD AVE | NUTLEY | NJ | 07110 | 1 | | | |
| 122107 | | 477421 | HARDING PHARMACY | 46 RIDGE ROAD | ARLINGTON | NJ | 07032 | 1 | | | |
| 122107 | | 525221 | HELLER & HELLER | 200 FRANKLIN AVE | NUTLEY | NJ | 07110 | 1 | | | |
| 122107 | | 659328 | J&D CAFE | 1277 PATERSON ROAD | SECAUCUS | NJ | 07094 | 1 | | | |
| 133008 | 133025 | 627971 | JACK'S FRIENDLY SERV | 152 PASSAIC AVE | FAIRFIELD | NJ | 07004 | 1 | | 0362-0102 | |
| 122103 | 122628 | 422515 | JERRY'S DELI | 275 DELAWANNA AVE | CLIFTON | NJ | 07014 | 1 | | | |
| 122104 | 122629 | 700162 | KALVAL MINI STORE | 168 WASHINGTON AVE | NUTLEY | NJ | 07110 | 1 | | | |
| 122603 | 122622 | 533245 | KORNER GIFT SHOP | 1134 S ORANGE AVE | NEWARK | NJ | 07106 | 1 | | | |
| 122103 | 122628 | 273243 | MARRA DRUGS | 1285 PAT PLK RD | SECAUCUS | NJ | 07094 | 1 | | | |
| 122604 | 122623 | 642941 | MOBIL-KEVART GAS STA | RT 46 WEST | LITTLE FALLS | NJ | 07424 | 1 | | | |
| 122104 | 122629 | 254972 | MONA'S INC. | 170 MIDLAND AVE | KEARNY | NJ | 07032 | 1 | | | |
| 122109 | | 575539 | NIDHI ENTERPRISES | 22 UNION AVE | PASSAIC | NJ | 07055 | 9 | | 3666-0000 | |
| 122104 | | 400803 | NINOS CONF | 548 UNION AVE | BELLEVILLE | NJ | 07109 | 1 | | | |
| 122104 | 122629 | 456001 | NUTLEY NEWS | 98 CENTRE ST | NUTLEY | NJ | 07110 | 1 | | | 460312 |
| 122104 | | 642635 | ONE STOP LIQUOR/DELI | 592 RIDGE RD | NORTH ARLINGTON | NJ | 07031 | 1 | | | |
| 122105 | | 399740 | PETER CANDY TOBACCO | 391 PASSAIC AVE | LODI | NJ | 07644 | 5 | | 3666-0000 | |
| 122102 | 122226 | 399822 | REDFORDS LUNCH | 235 BOULEVARD | HASBROUCK HEIGH | NJ | 07604 | 1 | | | |
| 122106 | | 568367 | SHOPPERS DISCOUNT LI | 875 BLOOMFIELD AVE | CLIFTON | NJ | 07012 | 1 | | | |
| 122604 | 122623 | 695595 | SNONO INC. | RT. 46 WEST & NOTCH | WEST PATERSON | NJ | 07424 | 1 | | | |
| 122104 | 122629 | 273025 | SPANISH AMERICAN MKT | 762 HARRISON AVE | HARRISON | NJ | 07029 | 1 | | | |
| 122604 | 122623 | 400706 | ST. CLOUD PHARMACY | 529 NORTHFIELD AVE | WEST ORANGE | NJ | 07052 | 1 | | | |
| 122101 | 122225 | 718965 | TEANECK EXXON | 468 TEANECK RD | TEANECK | NJ | 07666 | 1 | | | |
| 122107 | | 273190 | THE CORNER STORE | 123 VALLEY BROOK AVE | LYNDHURST | NJ | 07071 | 1 | | | |
| 122104 | 122629 | 876871 | TIETJEN'S LIQUOR DEL | 315 KEARNY AVE | KEARNY | NJ | 07032 | 1 | | | |
| 122104 | 122629 | 876944 | TOBACCO KING | 571 WASHINGTON AVE | BELLEVILLE | NJ | 07109 | 1 | | | 543805 |
| 122608 | | 400753 | VERONA LIQUOR | 144 BLOOMFIELD AVE | VERONA | NJ | 07044 | 1 | | | |
| 122104 | 122629 | 400992 | WASHINGTON LIQUOR | 481 WASHINGTON AVE | BELLEVILLE | NJ | 07109 | 1 | | | |
| 122108 | | 658766 | WEEHAWKEN LIQ & DELI | 4800 PARK AVE | WEEHAWKEN | NJ | 07087 | 1 | | | |
| 122102 | | 551221 | 115 TERHUNE AVE CORP | 115 TERHUNE AVE | LODI | NJ | 07644 | 1 | | | |

PAGE BREAK TOTAL ACCOUNTS 35 TOTAL QUANTITY 47

TEMPLATE TOTAL ACCOUNTS 35 TOTAL QUANTITY 47



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# TRANSMIT CONFIRMATION REPORT

| | | |
|---|---|---|
| NO. | : | 012 |
| RECEIVER | : | 12019394102 |
| TRANSMITTER | : | R.J.REYNOLDS TOB 12 |
| DATE | : | OCT 24'96 18:16 |
| DURATION | : | 02'06 |
| MODE | : | STD |
| PAGES | : | 03 |
| RESULT | : | OK |

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